

Ten experts judge the outlook for the final 100 days of 2006.

## Expect a year-end rally in European stocks

A benign macro environment, attractive valuations, M&A and a large pool of liquidity mutually reinforce each other to produce the conditions for an advance.

By Vincenzo Sciarretta

As far as European stocks are concerned, professional forecasters still lean toward a good and constructive scenario for the last 100 days of 2006. Eight out of the ten banks surveyed by *TheEuropeanSide* this week expect the stock market to go up, two predict a flat trend and none foresee a decline.

Until now, 2006 has been satisfactory. Total return, including dividends, is near 10% for most continental



bourses. Foreign investors are even happier, since the euro has appreciated by 5 to 6% both against the dollar and the yen, making the gain associated with the purchase of stocks in Frankfurt, Paris, Madrid or Milan particularly excellent.

Yet, the potential for further appreciation has not come to an end, according to the analysts.

“We remain over-weighted on equity markets,” says **Florent Bronès** of

BNP Paribas. “A recession in the US is unlikely, we still expect some profit growth, and equity markets continue to be undervalued. The up-trend is fuelled by merger and acquisition (M&A) activity, supported by the current visibility of cash flow.” The diagnosis formulated by Bronès is largely shared by the experts interviewed for this article.

However, the single most important variable is identified by the fact that European stocks are discounted from their fair value, or at least in line with the fundamentals. “Yes, they seem attractively priced, especially compared to bonds”, says **Ian Richards** of ABN AMRO echoed by most of his colleagues. The price/earnings multiple (P/E) is 13 in an environment where 10-year government obligations yield less than 4%. Furthermore, market consensus expects DJ Euro Stoxx 50 earnings to rise 9.8% this year, followed by another 7.2% in 2007.

Although none of the professionals in our list think European equity markets are expensive, some consider them fair valued instead of cheap. For example, **Ad van Tiggelen** of ING Investment Management

### Pan-European stocks ought to go up, they say

Bank	Analyst	Year-end target
HSBC	Kevin Gardiner	+4-5%
BNP Paribas	Florent Bronès	+4-5%
Societe Generale	Alain Bokobza	+4%
Fortis	Frank Vranken	sideways
CitiGroup	Robert Buckland, Mario Sprecafico	+4%
ING Investment	Ad van Tiggelen	+6% in 12 months
Commerzbank	Groene Meyer	+2-3%
Morgan Stanley	Edmund Ng	+10%
ABN AMRO	Ian Richards	+2-3%
Credit Suisse	Team	sideways

Source: TheEuropeanSide

*Predictions are generally referred to the DJ Euro Stoxx 50; eight analysts see some upside potential, two a flat market, and no one a decline.*

argues, “We are approaching the end of a period of extraordinarily strong earnings growth, where new profit margin records have been set almost everywhere in the world, and this has kept markets looking cheap on P/Es all the way. The relative low multiples are understandable, since investors are reluctant to pay too much on peak margins.”

Others are more inclined to be optimistic in that regard. “It is true that earnings to GDP ratios attained new high grounds recently,” argues **Alain Bokobza** of Société Générale, “but the trend must be viewed within the conceptual framework of a globalized world. Profits in Germany, Italy or France may out-perform decisively their countries’ economic dynamism because a French or German or Italian multinational company is benefiting from the multiplication of its outlets, say in Asia or Eastern Europe. Therefore it may be misleading to contend that since earnings are high compared to the size of the domestic economy, their

DJ Eurostoxx 50: approaching new highs



